Euromoney Institutional Investor PLC

Preliminary Announcement

September 30 2007

Euromoney Institutional Investor PLC

Contents

EUROMONEY INSTITUTIONAL INVESTOR PLC
PRELIMINARY ANNOUNCEMENT
RESULTS FOR YEAR TO SEPTEMBER 30 2007

Record Profits and Dividend in 2007

Highlights	2007	2006	change
Revenue	£305.2 m	£220.5 m	+38%
Operating profit	£54.1 m	£39.7 m	+36%
Adjusted operating profit*	£78.6 m	£43.8 m	+79%
Profit before tax	£41.1 m	£35.2 m	+17%
Adjusted profit before tax*	£55.5 m	£37.0 m	+50%
Diluted earnings a share	29.9 p	41.9 p	-29%
Adjusted diluted earnings a share*	32.7 p	28.6 p	+14%
Dividend	19.0 p	17.0 p	+12%
* see glossary			

Results reflect strong organic growth and successful integration of acquisitions

- Revenues up 38% to £305.2 million, a record
- Adjusted profit before tax up 50% to £55.5 million, the highest yet
- City profit before tax* £65.7 million, exceeding CAP target a year earlier than expected
- Strong growth across all divisions and revenue streams
- Subscription revenues up 88%, now a third of turnover
- Adjusted operating margin improved from 20% to 26%
- Net debt reduced by £35.0 million since half year – operating cash conversion 115%
- Metal Bulletin integration successfully completed and synergies ahead of expectations
- Final dividend increased by 12% to 13p making total for the year of 19p
- Limited impact to date from global credit market crisis

Commenting on the results, chairman Padraic Fallon, said:

“The new financial year has begun reasonably well, although growth is slower. The full year may be testing if financial markets deteriorate further, but the 2007 results provide a strong platform to launch new products and to make more acquisitions on the back of strong cash flows. We beat every target we set ourselves, integrated Metal Bulletin and successfully increased the emphasis on subscription revenues and profits from electronic publishing. The future is more opaque than usual, but the company is stronger than ever”.

Highlights

Euromoney Institutional Investor PLC, the international publishing, events and electronic information group, achieved adjusted operating profit for the year to September 30 2007 of £78.6 million, against £43.8 million in 2006. Adjusted profit before tax increased by 50% to £55.5 million and adjusted diluted earnings a share increased from 28.6p to 32.7p. The directors recommend a 12% increase in the final dividend to 13p, making a total for the year of 19p.

These record results reflect the continued success of the group’s strategy to drive profit growth and build a more robust subscription-driven business. Revenue and profit growth were achieved across all divisions; subscription revenues increased sharply and now account for more than a third of group revenues; the adjusted operating margin improved from 20% to 26%; the integration of Metal Bulletin, acquired in October 2006, was completed ahead of time and its performance has surpassed that projected at the time of acquisition; and record net operating cash flows helped reduce net debt at year end to £204.6 million compared with £239.6 million at the half year.

The group operating margin improved sharply and all divisions achieved strong organic growth, based on:
- subscription revenues for both print and electronic products continuing to show double digit growth;
- advertising revenues increasing at the highest rate for some time;
- a successful strategy for growing existing events complemented by the launch of new events;
- continuing strong volume growth in the training businesses; and
- the benefit of earlier investment in marketing and new products.

The problems in global credit markets, which began in early August, did not affect the group’s profits in the final quarter of the year. However, the continued volatility in financial markets which has triggered significant asset write-downs and job cuts among the global investment banks clearly casts uncertainty over the outlook for 2008.

Current trading is in line with the board's expectations. October profits from continuing operations were ahead of last year, helped by strong performances from two of the group's flagship events: the annual *Coaltrans* coal conference and Institutional Investor's *MARHedge Global Hedge Fund Summit* in Bermuda. Forward revenues for the first quarter are ahead of the same time last year. While there is evidence of some slowing in advertising and sponsorship bookings, sales for the last three months are also ahead of the same period last year. The first quarter is traditionally the least significant of the financial year and, as usual at the time of the preliminary results, visibility into the second quarter is limited.

Trading Background

These results have been achieved on the back of the positive conditions in the markets experienced throughout 2007, fuelled by record levels of liquidity, low interest rates and easy credit. Growth has been achieved across all geographies and sectors, and emerging markets, which account for more than a third of group revenues, remained strong even during the credit market troubles.

The group's strategy of investing in premium subscription products, particularly those delivered electronically, has delivered strong organic growth over the past two years. The investment in subscription marketing and new products has been stepped up. Subscription revenue, which includes Metal Bulletin's BCA research business, nearly doubled to £104 million and is now the largest revenue stream in the group.

Global financial institutions continue to invest in new products and markets, driving increased demand for quality business information through a variety of media. Technology has opened up opportunities for new electronic information services and nearly £2 million was invested in new products during the period.

Business Review

Financial Publishing: Revenues, which comprise both advertising and subscriptions, increased by 16% to £75.2 million. Advertising continued the positive trend seen in the first half and titles such as *Euromoney* and the international edition of *Institutional Investor*, which derive a significant proportion of their advertising from emerging markets, achieved advertising growth rates in excess of 15%, their best performance for many years. The profit flow through on advertising revenues helped improve the adjusted operating margin from 20% to 26% and adjusted operating profits increased by 44% to £19.0 million.

Subscriptions, which account for one third of Financial Publishing revenues, increased by 21%. This reflects both volume increases in print subscriptions as well as the gradual migration of print products to electronic platforms. The group's investment in new products is targeted at niche financial information services with real-time news, unique data and sophisticated search engine technology, as well as upgrading individual print subscriptions to enhanced electronic products sold as site licences.

New products launched in the year have included *Total Securitisation*, *The Cover* (news and data for the covered bond market), *FiX* (Euromoney's weekly commentary on the foreign exchange markets) and the *Euromoney Business Library*, with more planned for 2008. The initial market response to these new products has been very positive and we expect to launch more in 2008.

Business Publishing: Following the acquisition of Metal Bulletin, and the disposal of Engel Publishing, the pharmaceutical marketing business, this division is now focussed on three sectors - metals, energy and legal – and derives nearly half its revenues from subscription products. All three sectors benefited from buoyant markets, in particular high energy and commodity prices. The Metals, Minerals and Mining (MMM) business of Metal Bulletin is the largest component of this division and its performance improved in the second half as the benefits of the post-acquisition restructuring and investment in marketing started to come through. The inclusion of the MMM business helped adjusted operating profits from Business Publishing more than double to £14.0 million on the back of a 91% increase in revenues to £40.7 million.

Conferences and Seminars: The strong growth achieved over the past few years continued with revenues up 28% to £98.2 million. The strategy of building large, must-attend annual events in key sectors, as well as launching new events to exploit market trends and hot topics, helped the margin improve from 26% to 30% and adjusted operating profits increased by 47% to £29.8 million. Institutional Investor's subscription-based membership business continues to achieve excellent growth with member numbers increasing by 15%, helped by new launches for the research, legal and tax markets, and a renewal rate of 90% which emphasises the quality of this business.

Training: The Training division extended the excellent results achieved over the previous 12 months, with revenues increasing by 21% to £35.2 million. The growth has been driven by a combination of more targeted marketing to improve the delegate attendance rate, and new courses offered, particularly in emerging markets. Adjusted operating profits from the Training division increased by 41% to £9.8 million.

Databases and Information Services: This division largely comprises three businesses which share similar characteristics: subscription-only products delivering high quality data and information in electronic-only format and with renewal rates in excess of 90%. The inclusion of BCA in this division means that revenues more than doubled to £52 million and adjusted operating profits increased from £5.1 million to £18.7million.

BCA subscription sales improved significantly during the second half with average monthly new sales more than 40% ahead of 2006. This performance was helped by the launch of a new *Commodities and Energy* research product and the benefits of being part of the Euromoney group which accelerated the addition of sales resource in the group's offices in New York, Hong Kong, Sydney and Buenos Aires.

ISI, the emerging markets information business, also achieved strong growth. Net new subscription sales over the second half were the highest ever, and the business has invested heavily in new products including the roll out of the CEIC economic data business to new markets in 2008.

Acquisition of Metal Bulletin

The acquisition of Metal Bulletin plc, the company's largest transaction, was completed at the start of the financial year and the integration of its businesses within the Euromoney Institutional Investor group was concluded ahead of time.

Annualised cost savings from the elimination of duplicate functions and the restructuring of under performing businesses are expected to exceed £5 million, of which £3.5 million were realised in 2007. Exceptional costs of £5.9 million were charged against profits in 2007 to cover the costs of restructuring and onerous property leases. The process of disposing of non-core Metal Bulletin businesses, including EIC, Atalink and Systematics was completed soon after the half year.

The two key parts of Metal Bulletin, the MMM division, including the eponymous title, and BCA, the independent economic research house, are strong subscription businesses. Both have responded well to Euromoney initiatives to drive revenue synergies. The events business has been restructured and positioned for a sharp increase in the number of new events in 2008, the first Metal Bulletin training courses were run in the last quarter, and the investment in technology has been stepped up with a view to launching publishing products. The acquisition of these Metal Bulletin businesses provides a counter balance to the group's other activities.

Financial Review

The company's Capital Appreciation Plan (CAP) is a five year equity incentive put in place to help drive City PBT from a base of £21 million in 2003 to a target of at least £57 million by 2008. City PBT for the year was £65.7 million meaning the CAP profit target was passed a year earlier than expected. As a result an accelerated share option expense of £3.2 million was charged in the year, and 2.5 million new shares will be issued in February 2008 to satisfy the first vesting under the CAP. The second and third tranches of up to 2.5 million new shares each will be issued in February 2009 and 2010, subject to the performance condition that City PBT remains above the £57 million level.

The acquisition of Metal Bulletin was completed on October 6 2006 for a cash consideration of £240 million, plus assumed debt of £15 million, funded by the issue of 13.8 million new shares for £65 million and borrowings of £175 million. Further investments totalling £26 million were made in a number of the group's associates and subsidiaries during the year, while disposals of non-core businesses generated proceeds of £15 million.

The company generates approximately 60% of its revenues in US dollars. The average US dollar exchange rate fell by 9% over the year. The company hedges its US dollar exposure a year forward so the impact on the results of currency fluctuations is delayed accordingly.

Net debt at year end was £204.6 million compared to £239.6 million at the half year. The strong operating cash flows of Metal Bulletin helped increase group cash generated by operations for the year to £90.2 million and generated an adjusted operating profit to cash conversion rate of 115%. The net cost of funding the group's debt increased from £3.6 million to £13.4 million. The net debt:EBITDA covenant was a comfortable 2.9 times at year end, leaving plenty of headroom for further acquisitions.

Adjusted diluted earnings a share increased by 14% to 32.7p, after taking account of the equity dilution from the new shares issued to fund the acquisition of Metal Bulletin and to be issued under the CAP. A final dividend of 13p has been proposed, an increase of 12%, after a 11% increase in the interim dividend. The final dividend will be paid on February 6 2008.

Strategy

Since the last downturn in our markets, the group has successfully executed a strategy of developing new revenue streams to reduce its dependence on advertising, traditionally a volatile but high margin revenue stream, by building up its events businesses and, more recently, its subscription-based products. The revenue mix is now better balanced: subscriptions account for more than a third of the total, compared to 21% in 2001; the share of advertising has fallen from 37% to 22%; and revenues from training and events have increased from 30% to 39% of the total.

Profitability is also higher as the group has eliminated low margin products and maintained tight cost controls, while increasing the investment in marketing and developing successful new products. Seven of the group's 10 largest businesses are subscription-based and in many cases, such as BCA, ISI and II Memberships, these are fast growing businesses, with high renewal rates and significant scope for launching new products and increasing market penetration, even in more challenging conditions.

In 2008, the group will continue to invest in marketing and new businesses, in particular electronic information services, to drive revenue growth, and the successful integration of Metal Bulletin and strong operating cash flows leave the group well positioned for further acquisitions.

Outlook

The group remains strong despite the uncertainty over the economic outlook in general and global credit markets in particular. The strength and positioning of the group's brands combined with a commitment to investment in marketing and new products provides opportunities for further revenue growth in 2008. The successful integration of Metal Bulletin will generate additional cost savings in 2008 and leaves the group well placed to deliver more revenue synergies. Excellent operating cash flows will continue to reduce debt levels and associated funding costs. In addition, the increased proportion of revenues now derived from high margin subscription products, particularly those delivered electronically, and the reduced exposure to traditionally more volatile advertising revenues, means the group's earnings should be more robust than before.

The board of Euromoney remains confident in its clear long-term strategy to deliver consistent organic growth from new and existing products; to invest in increasing revenues from high quality subscription products, particularly electronic data and information services; to maintain the operating margin; and to make selective acquisitions to strengthen the group's market positions. Overall, the group is well positioned to meet the challenges of a more difficult trading environment.

Padraic Fallon
Chairman
November 14 2007

***Glossary**

Adjusted operating profit = Operating profit before acquired intangible amortisation, share option expense, exceptional items and share of results in associates and joint ventures as set out in the income statement.

Adjusted profit before tax = Profit before tax from continuing operations before acquired intangible amortisation, exceptional items, net movements in acquisition option commitment values, imputed interest on acquisition option commitments and foreign exchange loss interest charge on tax equalisation swaps as set out in the income statement and note 4.

City profit before tax (City PBT) = Adjusted profit before tax before share option expense.

Adjusted earnings a share = Diluted earnings a share before acquired intangible amortisation, exceptional items, net movements in acquisition option commitment values, imputed interest on acquisition option commitments, related tax, tax credit on non-recurring intergroup transactions and deferred tax assets recognised as set out in note 7.

END

NOTE TO EDITORS

About Euromoney Institutional Investor PLC

Euromoney Institutional Investor PLC is listed on the London Stock Exchange and a member of the FTSE-250 share index. It is a leading international business-to-business media group focused primarily on the international finance, metals and commodities sectors. It publishes more than 70 magazines, newsletters and journals, including *Euromoney, Institutional Investor*, and *Metal Bulletin*. It also runs an extensive portfolio of conferences, seminars and training courses and is a leading provider of electronic information and data covering international finance, metals and emerging markets. Its main offices are in London, New York and Hong Kong and approximately half its revenues and profits are managed from the United States.

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Euromoney Institutional Investor PLC

Group Income Statement

for the year ended September 30 2007

	Notes	2007 £000's	2006 £000's
Revenue			
Continuing operations	2	**305,594**	222,276
Less: share of revenue of joint ventures		**(441)**	(1,800)
Total revenue	2	**305,153**	220,476
Operating profit before acquired intangible amortisation, share option expense and exceptional items	2	**78,606**	43,812
Acquired intangible amortisation		**(15,716)**	(144)
Share option expense		**(6,993)**	(4,428)
Accelerated share option expense		**(3,183)**	-
Exceptional items	3	**855**	(716)
Operating profit before associates and joint ventures	2	**53,569**	38,524
Share of results in associates and joint ventures		**490**	1,208
Operating profit		**54,059**	39,732
Finance income	4	**5,496**	772
Finance expense	4	**(18,427)**	(5,270)
Net finance costs	4	**(12,931)**	(4,498)
Profit before tax		**41,128**	35,234
Tax on profit		**(11,401)**	(10,137)
Deferred tax asset recognition		**3,178**	13,649
Tax (charge)/credit on profit on ordinary activities	5	**(8,223)**	3,512
Profit after tax from continuing operations		**32,905**	38,746
Discontinued operations			
Profit for the year from discontinued operations	9	**500**	-
Profit for the year		**33,405**	38,746
Attributable to:			
Equity holders of the parent		**31,822**	37,430
Equity minority interests		**1,583**	1,316
		33,405	38,746
Basic earnings per share - continuing operations	7	**30.66p**	42.11p
Basic earnings per share - continuing and discontinued operations	7	**31.16p**	42.11p
Diluted earnings per share - continuing operations	7	**29.86p**	41.90p
Diluted earnings per share - continuing and discontinued operations	7	**30.34p**	41.90p
Adjusted diluted earnings per share	7	**32.70p**	28.61p
Dividend per share (including proposed dividends)	6	**19.00p**	17.00p

Euromoney Institutional Investor PLC

Group Balance Sheet

as at September 30 2007

	2007 £000's	2006 £000's
Non-current assets		
Intangible assets		
Goodwill	**248,137**	68,452
Other intangible assets	**131,885**	3,146
Property, plant and equipment	**20,917**	14,643
Investments	**252**	25,846
Deferred tax assets	**11,508**	22,917
Net pension surplus	**364**	-
	413,063	135,004
Current assets		
Trade and other receivables	**67,458**	73,512
Cash and cash equivalents	**26,711**	27,503
Derivative financial instruments	**8,093**	3,069
	102,262	104,084
Current liabilities		
Acquisition option commitments	**(14,899)**	-
Trade and other payables	**(42,827)**	(95,515)
Accruals	**(43,424)**	(29,478)
Deferred income	**(73,382)**	(45,324)
Provisions	**(1,469)**	(329)
Loan notes	**(11,796)**	-
Bank overdrafts	**(5,935)**	(1,235)
	(193,732)	(171,881)
Net current liabilities	**(91,470)**	(67,797)
Total assets less current liabilities	**321,593**	67,207
Non-current liabilities		
Acquisition option commitments	**(18,436)**	(24,332)
Other non-current liabilities	**(1,189)**	(597)
Committed loan facility	**(213,559)**	(65,530)
Deferred tax liabilities	**(31,650)**	(3,074)
Derivative financial instruments	**(596)**	-
Provisions	**(383)**	(448)
	(265,813)	(93,981)
Net assets/(liabilities)	**55,780**	(26,774)
Shareholders' equity		
Called up share capital	**258**	223
Share premium account	**38,509**	38,081
Other reserve	**64,981**	-
Capital redemption reserve	**8**	8
Own shares	**(74)**	(74)
Liability for share based payments	**15,737**	5,907
Fair value reserve	**18,176**	6,618
Translation reserve	**(15,335)**	(244)
Retained earnings	**(69,975)**	(78,642)
Equity shareholders' surplus/(deficit)	**52,285**	(28,123)
Equity minority interests	**3,495**	1,349
Total equity	**55,780**	(26,774)

Euromoney Institutional Investor PLC

Group Cash Flow Statement
for the year ended September 30 2007

	2007 £000's	2006 £000's
Cash flow from operating activities		
Operating profit	**54,059**	39,732
Share of results in associates and joint ventures	**(490)**	(1,208)
Operating profit from discontinued operations	**885**	-
(Profit)/loss on disposal of business	**(6,780)**	1,483
Acquired intangible amortisation	**15,716**	144
Licences and software amortisation	**289**	237
Goodwill impairment	**-**	519
Share option expense	**10,176**	4,428
Depreciation of property, plant and equipment	**2,585**	2,925
Movement in property rental provision	**1,119**	(348)
Loss/(gain) on disposal of property, plant and equipment	**297**	(1,286)
Operating cash flows before movements in working capital	**77,856**	46,626
Increase in receivables	**(11,570)**	(9,822)
Increase in payables	**23,895**	22,753
Cash generated by operations	**90,181**	59,557
Income taxes paid	**(9,773)**	(6,884)
Net cash from operating activities	**80,408**	52,673
Investing activities		
Dividends paid to minorities	**(1,511)**	(1,724)
Dividends received from associate	**646**	756
Interest received	**2,162**	662
Purchases of property, plant and equipment	**(8,001)**	(7,694)
Proceeds on disposal of property, plant and equipment	**1,106**	1,975
Purchase of available for sale investments	**-**	(19,740)
Purchase of additional interest in subsidiary undertakings	**(18,594)**	(14,507)
Acquisition of associates and joint ventures	**(6)**	(3,424)
Acquisition of subsidiary undertakings	**(151,317)**	-
Proceeds from disposal of businesses	**14,778**	150
Net cash used in investing activities	**(160,737)**	(43,546)
Financing activities		
Dividends paid	**(18,110)**	(14,563)
Interest paid	**(17,855)**	(696)
Issue of new share capital	**428**	730
(Repayment)/increase in borrowings	**(78,136)**	3,336
Redemption of loan notes	**(915)**	-
Loan repaid to DMGT group company	**(61,350)**	(71,991)
Loan received from DMGT group company	**251,297**	76,399
Net cash from/(used in) financing activities	**75,359**	(6,785)
Net (decrease)/increase in cash and cash equivalents	**(4,970)**	2,342
Cash and cash equivalents at beginning of year	**26,268**	24,932
Effect of foreign exchange rate movements	**(522)**	(1,006)
Cash and cash equivalents at end of year	**20,776**	**26,268**

Euromoney Institutional Investor PLC

Note to the Group Cash Flow Statement

Net Debt

	2007 £000's	2006 £000's
Net debt at beginning of period	(73,438)	(66,430)
(Decrease)/increase in cash and cash equivalents	(4,970)	2,342
Decrease/(increase) in loans	78,136	(15,716)
(Increase)/decrease in amounts owed to DMGT group company	(189,948)	7,972
Debt acquired on acquisition of Metal Bulletin	(12,606)	-
Non cash changes: issue of loan notes	(11,796)	-
Other non cash changes	(1,422)	(4,973)
Effect of foreign exchange rate movements	11,465	3,367
Net debt at end of period	**(204,579)**	(73,438)

Net debt comprises cash at bank and in hand, bank overdrafts, bank loans and other borrowings. Cash and cash equivalents in the cash flow statement includes banks overdrafts.

Euromoney Institutional Investor PLC

Group Statement of Recognised Income and Expense

for the year ended September 30 2007

	2007 £000's	2006 £000's
Gains on sale of available-for-sale investments taken to equity	(405)	405
Gains on cash flow hedges	6,392	3,629
Gains on revaluation of intangible assets	2,384	-
Net exchange differences on translation of foreign operations	(15,001)	1,056
Net exchange differences on foreign currency loans	5,886	3,183
Actuarial gains on defined benefit pension schemes	4,158	-
Tax on items taken directly to equity	2,082	(265)
Other movements	-	(23)
Net income recognised directly in equity	5,496	7,985
Translation reserves recycled to the income statement on disposals	(90)	-
Transfer of gain on cash flow hedges from fair value reserves to income statement	(2,699)	-
Profit for the year	33,405	38,746
Total recognised income and expense for the year	36,112	46,731
Attributable to:		
Equity holders of the parent	34,529	45,415
Equity minority interests	1,583	1,316
	36,112	46,731

Euromoney Institutional Investor PLC

Notes to the Preliminary Announcement

1 Basis of preparation

The financial information set out in this announcement does not constitute the company's statutory accounts for the year ended September 30 2007 or 2006 but is derived from those accounts. Statutory accounts for 2006 have been delivered to the Registrar of Companies, and those for 2007 will be delivered following the company's annual general meeting. The auditors have reported on those accounts; their report was unqualified and did not contain statements under section 237 (2) or (3) of the Companies Act 1985.

Whilst the financial information included in this preliminary announcement has been computed in accordance with International Financial Reporting Standards (IFRSs), this announcement does not itself contain sufficient information to comply with IFRSs. The company expects to publish full financial statements that comply with IFRSs in January 2008. The financial information has been prepared on the basis of the accounting policies as stated in the previous year's financial statements.

2 Segmental analysis

Primary reporting format
Segmental information is presented in respect of the group's business divisions and represent the group's management and internal reporting structure. The group is currently organised into five business divisions: Financial publishing; Business publishing; Training; Conferences and seminars; and Databases and information services. This is considered to be the primary reporting format. Financial publishing and Business publishing consist primarily of advertising and subscription revenue. The Training division consists primarily of delegate revenue. Conferences and seminars consists of both sponsorship income and delegate revenue. Databases and information services consists of subscription revenue. A breakdown of the group's revenue by type is set out below.

Secondary reporting format
The group divides the operation of its businesses across three main geographical areas: United Kingdom; North America; and Rest of World (which primarily includes Asia). These geographical areas are considered as the secondary reporting format.

Inter segment sales are charged at prevailing market rates and shown in the eliminations columns below.

	United Kingdom		North America		Rest of World		Eliminations		Total	
	2007 £000's	2006 £000's	**2007 £000's**	2006 £000's	**2007 £000's**	2006 £000's	**2007 £000's**	2006 £000's	**2007 £000's**	2006 £000's
Revenue										
By division and source:										
Financial publishing	**41,469**	32,803	**33,180**	31,608	**1,669**	1,605	**(1,109)**	(932)	**75,209**	65,084
Business publishing	**29,062**	14,570	**10,678**	5,772	**1,399**	1,291	**(481)**	(312)	**40,658**	21,321
Training	**25,466**	20,214	**7,660**	7,143	**2,662**	2,243	**(616)**	(585)	**35,172**	29,015
Conferences and seminars	**41,138**	27,827	**47,540**	40,575	**14,090**	11,960	**(4,540)**	(3,696)	**98,228**	76,666
Databases and information services	**6,835**	5,303	**31,141**	3,904	**13,794**	10,689	**(141)**	(52)	**51,629**	19,844
Sold/closed businesses	**1,321**	3,773	**2,951**	4,688	**-**	146	**(15)**	(61)	**4,257**	8,546
Group revenue	**145,291**	104,490	**133,150**	93,690	**33,614**	27,934	**(6,902)**	(5,638)	**305,153**	220,476
Joint ventures	**-**	915	**-**	-	**441**	885	**-**	-	**441**	1,800
	145,291	105,405	**133,150**	93,690	**34,055**	28,819	**(6,902)**	(5,638)	**305,594**	222,276

The joint venture revenues of £441,000 (2006: £1,800,000) can be allocated as follows: Business publishing £nil (2006: £915,000); Conferences and seminars £353,000 (2006: £nil); Training £88,000 (2006: £nil); Databases and information services £nil (2006: £885,000).

Revenues of £54,507,000 from Metal Bulletin are included within the figures above as follows: Financial publishing £2,603,000; Business publishing £16,337,000; Conferences and seminars £9,559,000; Databases and information services £26,008,000.

	2007 £000's	2006 £000's
Revenue by type:		
Advertising	**65,356**	54,177
Subscriptions	**104,046**	55,373
Sponsorship	**46,314**	36,744
Delegates	**74,376**	57,001
Other	**10,804**	8,635
Sold/closed businesses	**4,257**	8,546
Total revenue	**305,153**	220,476
Investment income (note 4)	**653**	733
Total revenue and investment income	**305,806**	221,209

Notes to the Preliminary Announcement *continued*

2 Segmental analysis *continued*

	United Kingdom		North America		Rest of World		Eliminations		Total	
	2007	2006	**2007**	2006	**2007**	2006	**2007**	2006	**2007**	2006
	£000's	£000's	**£000's**	£000's	**£000's**	£000's	**£000's**	£000's	**£000's**	£000's
Revenue										
By destination:										
Sale of goods	**31,633**	21,845	**91,888**	53,189	**58,659**	37,413	**(1,759)**	(1,270)	**180,421**	111,177
Sale of services	**17,422**	14,654	**52,170**	43,999	**56,012**	46,399	**(5,129)**	(4,299)	**120,475**	100,753
Closed businesses (sale of goods)	**497**	887	**3,081**	5,437	**694**	2,292	**(15)**	(70)	**4,257**	8,546
Group revenue	**49,552**	37,386	**147,139**	102,625	**115,365**	86,104	**(6,903)**	(5,639)	**305,153**	220,476
Joint ventures (sale of goods)	**-**	60	**-**	152	**441**	1,588	**-**	-	**441**	1,800
Total revenue	**49,552**	37,446	**147,139**	102,777	**115,806**	87,692	**(6,903)**	(5,639)	**305,594**	222,276
Investment income	**267**	284	**386**	366	**-**	83	**-**	-	**653**	733
Total revenue (including share of joint venture revenue) and investment income	**49,819**	37,730	**147,525**	103,143	**115,806**	87,775	**(6,903)**	(5,639)	**306,247**	223,009

	United Kingdom		North America		Rest of World		Total	
	2007	2006	**2007**	2006	**2007**	2006	**2007**	2006
	£000's	£000's	**£000's**	£000's	**£000's**	£000's	**£000's**	£000's
Operating profit[1]								
By division and source:								
Financial publishing	**12,938**	8,526	**5,974**	4,721	**114**	(13)	**19,026**	13,234
Business publishing	**10,716**	4,934	**3,409**	1,561	**(175)**	204	**13,950**	6,699
Training	**7,348**	5,069	**1,833**	1,460	**635**	456	**9,816**	6,985
Conferences and seminars	**13,990**	7,502	**13,840**	11,091	**2,015**	1,694	**29,845**	20,287
Databases and information services	**5,211**	3,792	**11,144**	(121)	**2,329**	1,380	**18,684**	5,051
Closed businesses	**544**	(9)	**(1)**	-	**(3)**	8	**540**	(1)
Unallocated corporate costs	**(11,993)**	(7,577)	**(950)**	(1,182)	**(312)**	316	**(13,255)**	(8,443)
	38,754	22,237	**35,249**	17,530	**4,603**	4,045	**78,606**	43,812
Acquired intangible amortisation [2]	**(5,703)**	-	**(9,216)**	-	**(797)**	(144)	**(15,716)**	(144)
Share option expense	**(6,503)**	(2,241)	**(3,317)**	(1,944)	**(356)**	(243)	**(10,176)**	(4,428)
Exceptional items (note 3)	**(727)**	(716)	**1,582**	-	**-**	-	**855**	(716)
Operating profit before associates and joint ventures	**25,821**	19,280	**24,298**	15,586	**3,450**	3,658	**53,569**	38,524
Share of results in associates and joint ventures							**490**	1,208
Net finance costs (note 4)							**(12,931)**	(4,498)
Profit before tax							**41,128**	35,234
Tax (note 5)							**(8,223)**	3,512
Profit after tax							**32,905**	38,746

The exceptional gain of £855,000 (2006: loss of £716,000) can be allocated as follows: Business publishing £3,628,000 (2006: £2,002,000), Databases and information services loss £303,000 (2006: £nil); Unallocated corporate costs, loss £2,470,000 (2006: £1,286,000).

Share option expense of £10,176,000 (2006: £4,428,000) can be allocated as follows: Financial publishing £2,543,000 (2006: £1,198,000); Business publishing £1,337,000 (2006: £464,000), Training £2,160,000 (2006: £577,000); Conferences and seminars £1,333,000 (2006: £1,253,000); Databases and information services £1,147,000 (2006: £302,000); Unallocated corporate costs £1,656,000 (2006: £634,000).

Acquired intangible amortisation of £15,716,000 (2006: £144,000) can be allocated as follows: Financial publishing £1,760,000 (2006: £nil); Business publishing £4,418,000 (2006: £nil); Conferences and seminars £248,000 (2006: £nil); Databases and information services £9,133,000 (2006: £144,000); Unallocated corporate costs £157,000 (2006: £nil);

Operating profit of £21,142,000 from Metal Bulletin is included within the figures above. This can been allocated as follows: Financial publishing £88,000; Business publishing £6,149,000; Conferences and seminars £3,415,000; Databases and information services £11,490,000.

1. Operating profit before acquired intangible amortisation, share option expense and exceptional items.

2. Intangible amortisation represents amortisation on acquisition related non-goodwill assets such as brands, database content and trademarks.

3 Exceptional items

Exceptional items are items of income or expense considered by the directors, either individually or if of a similar type in aggregate, as being either material or significant and which require disclosure in order to provide a view of the group's results excluding these items.

	2007	2006
	£000's	£000's
Profit on sale of property	**-**	1,286
Profit/(loss) on disposal of businesses	**6,780**	(1,483)
Goodwill impairment	**-**	(519)
Reorganisation and restructuring costs	**(5,925)**	-
	855	(716)

In March 2007 the group sold the net assets of Raven Fox, a leading duty-free and luxury goods publishing and events business, resulting in a profit of £1.8 million (note 9) and a corresponding tax charge of £0.2 million, after utilisation of capital losses brought forward.

In August 2007 the group sold its equity interest in Med Ad Inc, a leading provider of marketing and clinical research information to the pharmaceutical industry, resulting in a profit of £5.0 million (note 9) and a corresponding tax charge of £1.9 million.

Subsequent to the acquisition of Metal Bulletin plc in October 2006 (note 8) the group has restructured and reorganised of the acquired group's operations and incurred associated costs of £5.9 million. This primarily includes restructuring costs and provisions for onerous property leases. This results in a related tax credit of £1.3 million.

4 Finance income and expense

	2007	2006
	£000's	£000's
Finance income		
Interest receivable from short-term investments	**653**	623
Dividends receivable from assets held for sale	**-**	110
Ineffectiveness of interest rate swaps	**-**	39
Net movements in acquisition option commitment values	**3,885**	-
Expected return on pension scheme assets	**958**	-
	5,496	772
Finance expense		
Committed borrowings	**(14,915)**	(4,020)
Imputed interest on acquisition option commitments	**(1,603)**	(916)
Net tax equalisation swap expense	**(190)**	-
Notional interest on deferred consideration	**-**	(334)
Ineffectiveness of interest rate swaps	**(27)**	-
Interest payable on loan stock	**(578)**	-
Interest on pension scheme liabilities	**(1,114)**	-
	(18,427)	(5,270)
Net finance costs	**(12,931)**	(4,498)

The tax equalisation swap expense relates to tax hedges on intra-group financing, of which £1.8 million is in relation to foreign exchange losses. This foreign exchange element is equal to tax payable on the gains on the intra-group financing (note 5).

Notes to the Preliminary Announcement *continued*

5 Tax on profit on ordinary activities

	2007 £000's	2006 £000's
Current tax expense		
UK corporation tax	**4,946**	6,119
Foreign tax	**6,343**	1,533
Adjustments in respect of prior years	**494**	107
	11,783	7,759
Deferred tax (credit)/expense		
Current year	**(4,031)**	(11,361)
Adjustments in respect of prior years	**471**	90
	(3,560)	(11,271)
Total tax charge/(credit) in income statement	**8,223**	(3,512)

The effective rate of tax for the year is 20% (2006: credit (10%)). The underlying tax rate for 2007 is 25% based on adjusted profit before tax (see glossary page 6), prior year items and foreign exchange on Yen deal but increases to 34% after stripping out the effect of other non-recurring items. The actual total tax charge for the year is different from 30% of profit before tax for the reasons set out in the following reconciliation:

	2007 £000's	2006 £000's
Profit before tax	**41,128**	35,234
Tax at 30%	**12,338**	10,570
Factors affecting tax charge:		
Rates of tax on overseas profits	**463**	(338)
Joint venture and associate income reported net of tax	**(147)**	(362)
US State taxes	**615**	756
US goodwill	**(1,201)**	(13,120)
UK goodwill	**-**	161
Disallowable expenditure	**689**	136
Tax effects of intra-group transactions eliminated on consolidation	**(3,901)**	-
Recognition of previously unrecognised tax losses	**(1,890)**	(1,957)
Non deductible loss on sale of business	**-**	445
Deferred tax charge arising from changes in tax laws	**292**	-
Prior year adjustments	**965**	197
Total tax charge/(credit) for the year	**8,223**	(3,512)

Of the charge to current tax £384,000 (2006: £nil) related to profits arising in businesses disposed of during the year (note 9). No tax charge arose on the sale of Atalink and EIC. The tax charge on the disposal of Raven Fox was £223,000. Following the sale of Med Ad Inc in the year, the US group's tax losses (excluding Metal Bulletin US), have been fully utilised. The tax charge on the disposal was £1.9 million. A tax credit of £1,300,000 arises in relation to the exceptional costs on the acquisition of Metal Bulletin. Following a reassessment of the recoverability of the potential US deferred tax asset, an additional asset of £3,178,000 (2006: £13,649,000) was recognised during the year.

The actual tax credited directly to equity was £2,082,000 (2006: charge of £265,000). A credit of £1,826,000 (2006: £nil) relating to tax on foreign exchange losses has been treated as exceptional as it is hedged by foreign exchange losses of £1,826,000 (2006: £nil) on tax equalisation swaps within finance costs (see note 4).

Notes to the Preliminary Announcement *continued*

6 Dividends

	2007 £000's	2006 £000's
Amounts recognisable as distributable to equity holders in period		
Final dividend for the year ended September 30 2006 of 11.6p (2005: 11.0p)	**11,943**	9,767
Interim dividend for year ended September 30 2007 of 6.0p (2006: 5.4p)	**6,177**	4,806
	18,120	14,573
Employees' Share Ownership Trust dividend	**(10)**	(10)
	18,110	14,563
Proposed final dividend for the period ended September 30	**13,386**	11,943
Employees' Share Ownership Trust dividend	**(8)**	(7)
	13,378	11,936

The final dividend of 13.0 pence per ordinary share (2006: 11.6 pence) will, subject to shareholder approval at the Annual General Meeting, be paid on February 6 2008 to shareholders on the register on November 23 2007. It is expected that the shares will be marked ex-dividend on November 21 2007. Holders of International Depositary Receipts can receive their dividend on February 6 2008 by presentation of coupon number 41 to Dexia Banque à Luxembourg or to one of their agents.

The final dividend is subject to approval at the Annual General Meeting on January 30 2008 and has not been included as a liability in these financial statements in accordance with IAS 10 "Events after the balance sheet date".

7 Earnings per share

	2007 £000's	2006 £000's
Earnings attributable to equity holders of the parent	**31,822**	37,430
Less earnings from discontinued operations	**(500)**	-
Basic earnings - continuing operations	**31,322**	37,430
Intangible amortisation	**15,716**	144
Exceptional items	**(855)**	716
Deferred tax assets recognition	**(3,178)**	(13,649)
Imputed interest on acquisition option commitments	**1,603**	916
Net movements in acquisition option commitment values	**(3,885)**	-
Tax on above adjustments	**(3,831)**	-
Tax credit on non-recurring intergroup transactions	**(2,588)**	-
Adjusted earnings	**34,304**	25,557
Basic earnings - continuing and discontinued operations	**31,822**	37,430

	Number 000's	Number 000's
Weighted average number of shares	**102,196**	88,943
Shares held by the Employees' Share Ownership Trust	**(59)**	(59)
	102,137	88,884
Effect of dilutive share options	**2,752**	456
Diluted weighted average number of shares	**104,889**	89,340

	Pence per share	Pence per share
Basic earnings per share - continuing operations	**30.66**	42.11
Effect of dilutive share options	**(0.80)**	(0.21)
Diluted earnings per share - continuing operations	**29.86**	41.90
Effect of intangible amortisation	**14.98**	0.16
Effect of exceptional items	**(0.82)**	0.80
Effect of deferred tax assets recognition	**(3.03)**	(15.28)
Effect of imputed interest on acquisition option commitments	**1.53**	1.03
Effect of net movements in acquisition option commitment values	**(3.70)**	-
Effect of tax on the above adjustments	**(3.65)**	-
Effect of tax credit on non-recurring intergroup transactions	**(2.47)**	-
Adjusted diluted earnings per share	**32.70**	28.61
Basic earnings per share - continuing and discontinued operations	**31.16**	42.11
Effect of dilutive share options	**(0.82)**	(0.21)
Diluted earnings per share - continuing and discontinued operations	**30.34**	41.90

The adjusted diluted earnings per share figure has been disclosed since the directors consider it to give a more meaningful indication of the underlying trading performance.

8 Acquisitions

Metal Bulletin

On October 6 2006, the group acquired 100% of the issued share capital of Metal Bulletin plc for cash consideration of £239.6 million. Metal Bulletin plc is the parent company of a group of companies operating as a leading global information provider of "must have" market sensitive data in niche, business-to-business markets. Its revenues are derived from a range of publications, electronic products and services, conferences and research. This transaction has been accounted for using the purchase method of accounting.

The directors have adjusted the consolidated balance sheet of Metal Bulletin plc at October 6 2006 for the following adjustments that they believe represent the fair value of the assets at acquisition. The fair values in the interim report were provisional and have been finalised during the second half of the year.

	Book value £000's	Accounting policy alignment £000's	Fair value adjustments £000's	Fair value £000's
Net assets acquired:				
Goodwill	32,438	(32,438)	-	-
Intangible assets	5,456	-	133,043	138,499
Software	1,092	-	-	1,092
Other non-current assets	3,226	446	6,292	9,964
Cash and cash equivalents	2,821	-	-	2,821
Other current assets	9,234	(47)	(4,106)	5,081
Trade creditors and other payables	(24,016)	(133)	(1,065)	(25,214)
Bank overdrafts	(5,914)	-	-	(5,914)
Other current liabilities	(6,033)	-	(81)	(6,114)
Non-current liabilities	(15,364)	(1,593)	(43,296)	(60,253)
	2,940	(33,765)	90,787	59,962
Goodwill				179,629
Total consideration				239,591
Consideration satisfied by:				
Cash				156,410
Shares (13,833,249 shares issued at market value of £4.70)				65,016
Loan notes				12,711
Directly attributable costs				5,454
				239,591

Intangible assets represent trade marks, subscriber relationships, advertiser relationships, and databases for which amortisation of £12.9 million has been charged in the year. Goodwill is attributable to the value of the workforce and anticipated future operating synergies. Non-current liabilities includes primarily a deferred tax liability arising on the intangible assets.

The Metal Bulletin group contributed £54.5 million to the group's revenue, £21.0 million to the group's operating profit and £10.1 million to the group's profit before tax for the period between the date of acquisition and September 30 2007.

Since acquisition, three non-core businesses owned by Metal Bulletin plc have been sold (note 9).

Euromoney Institutional Investor PLC

Notes to the Preliminary Announcement *continued*

9 Disposals and discontinued operations

Disposals
On March 12 2007, the group disposed of Raven Fox, a leading duty-free and luxury goods publishing and events business for cash consideration of £1.8 million. Raven Fox's net liabilities on disposal were £0.2 million resulting in profit on sale, after related sale costs of £1.8 million. This results in a tax charge of £0.2 million. The results of Raven Fox are included in the consolidated accounts up to the date of their disposal as part of closed businesses.

On August 31 2007, the group sold Med Ad Inc, a provider of marketing and clinical research information to managers and executives in the pharmaceutical industry, for £6.3 million on completion with a further payment anticipated to be £0.5 million, to be received for the net current assets of the company on agreement of the completion accounts. Profit on sale, after related sale costs, was £5.0 million resulting in a tax charge of £1.9 million. The results of Med Ad Inc are included in the consolidated accounts up to the date of their disposal as part of closed businesses.

Discontinued operations
The first of the non-core Metal Bulletin operations, Atalink Limited, a specialist and direct response publication company was sold on March 30 2007 for £1.8 million. A further payment, anticipated to be £0.7 million, will be received for the net current assets of the company on agreement of the completion accounts. An additional final payment of £0.5 million is payable on March 30 2008. No profit or loss was made on disposal. The results of Atalink Limited are included in the consolidated accounts up to the date of their disposal as part of discontinued operations.

On April 12 2007 the group sold Energy Information Centre Limited, a leading company in the provision of wholesale and retail market intelligence, outsourced procurement and energy risk management strategy. The group received £4.7 million on completion with a further payment, anticipated to be £0.3 million, to be received for the net current assets of the company on agreement of the completion accounts. No profit or loss was made on disposal. The results of Energy Information Centre Limited are included in the consolidated accounts up to the date of their disposal as part of discontinued operations.

On May 15 2007 the group sold the business and net assets of Systematics International Limited, a database business principally in the farm machinery and construction sector, for £100,000 on completion plus £25,000 deferred for one year. No profit or loss was made on disposal. The results of Systematics Limited are included in the consolidated accounts up to the date of their disposal as part of discontinued operations.

The group's income statement includes the following results from discontinued operations:

	£'000
Revenue	5,000
Expenses	(4,116)
Profit before tax	884
Tax	(384)
Profit after tax	500